

ANDOVER EAR, NOSE & THROAT CENTER

Otolaryngology-Head & Neck Surgery

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Otolaryngology- Head & Neck Surgery Facial Plastic Surgery Laryngology & Voice Disorders Otology Pediatric Otolaryngology Snoring & Sleep Disorders Trauma & Reconstructive Surgery

Hospital Affiliations

Caritas Holy Family Hospital Lawrence General Hospital Massachusetts Eye & Ear Infirmary Merrimack Valley Hospital

Andover Surgical Day Center Salem (NH) Surgical Center

Central Office

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23 Stiles Road Salem, NH 03079 603.893.3296 Good evening and thank you for attending.

I am Bob Cipro, a practicing ENT physician in this community for the past 38 years. I would like to begin on a personal note as background information.

I grew up in a Catholic family in Worcester, MA and my first hospital job was selling newspapers at Worcester City Hospital in my early teens.

I later went to Tufts Medical School and eventually an ENT residency at Mass Eye and Ear Infirmary. I then served two years as a major in the US Army at Womack Army Hospital, Fort Bragg, N.C. before settling in this area.

Despite having worked in community hospitals, university hospitals and Government owned facilities; my first love was always for a community setting.

The strength of any community, besides its people, is its schools, its industry and if it is fortunate enough to have one—it's community hospital. This is where the local population comes for their emergency care, along with their medical, surgical and other medical needs. In so doing they should expect and deserve great care given in a great up to date facility.

To ensure that this care is of the highest standard the hospital has to show strength and quality in its facility, its technology and in its workforce. This all comes down to financial strength.

LOBERT A CIPRO, M.D.



I believe we have been doing a very good job of this in the past, but in order to continue this USSCNTVQI

upward trend capital investment is most ——that is what brought us an excellent cancer treatment center in the past and soon a new Emergency Room.

The proposed new ownership will bring us that financial strength and I strongly support, along with my colleagues, the sale of Caritas Hospital to Cerberus Management Group.

"For Profit" is not a bad word...every hospital and for that matter every business, is trying to show a profit. That is where the funds used for future growth will come from.

We as a medical community are excited about this opportunity and wish it could have happened sooner.

One of the definitions of community is "sharing in common"...that involves all of us; the professional staff, the administrative and most importantly you the people of the community.

We will all be able to "share in common" this rebirth or renaissance of Holy

Family Hospital. I hope the local citizens will take advantage of the opportunity

to come here for their medical care and grow up in a healthy community alongside
a very healthy and financially strong hospital. In so doing "sharing in common"

will become caring in common.

ROBERT P. CIPRO, M.D.